

NEWS RELEASE



IIJ expertise takes Spilker into digital inkjet cold foil market

Swavesey, Cambridge, UK – 7 October, 2015 – Spilker has launched into the digital cold foil market for label production with the help of Industrial Inkjet Ltd (IIJ) and Kurz.



The specialist provider of rotary-processing solutions, which offers the complete service for the manufacturing of special-purpose machinery, has been undergoing live testing.

Successful trials have been completed with cold foil at 25m / min,

IIJ's 142 Colour Print system – using Konica Minolta latest printheads – was first shown being used for the variable data for Spilker's system running at Labelexpo that finished on 2 October. Kurz provided the foil.

Leopoldshöhe, Germany-based Spilker's cold foil solution uses Kurz's metallic foil to provide the highest quality finish, which also enables the use of security and decorative holographic images within the foil.

Samples printed at Labelexpo were also shown to visitors on IIJ's own stand at the show.

Paddy O'Hara, IIJ's Director of Technology, said: "Results have been extremely impressive. Visitors saw the results themselves on our stand and really appreciated the incredible quality being produced. The process is giving a higher quality finish and enabling new applications such as the use of security and decorative holographic images within the foil. "

The cooperation with Spilker was initiated by Jochen Renfordt, IIJ's representative in Germany.

Labelexpo was also IIJ's launchpad for its super-fast 600dpi monochrome units, which included unique demonstrations such as 2pt fonts, barcodes and variability. Testing on 1.5mm high variable data was consistently achieved at 100 m / min.



Said O'Hara: "The show was a great success for IIJ, which has a fast-growing reputation in the label markets as well as further afield. Visitors flocked to our stand and we've taken away many good quality leads. We're also expecting to confirm the sale of the actual machine we had on our stand to a UK customer who wants installation before Christmas."

IIJ is a world leader in complete bespoke industrial inkjet technology. The fast-expanding company has global expertise in designing, implementing, producing and servicing systems for customers across diverse markets, including labels.

Independently-owned, IIJ is also the official sales and technical support centre for Konica Minolta industrial inkjet outside of Asia, providing advice on all inkjet technology in industrial applications.

- ends -

Further details from Colin Harding, of Shaw Communications,
Telephone 01344 761208, mobile 07730 435400

About Industrial Inkjet Ltd (IIJ)

Based near Cambridge, UK, Industrial Inkjet Ltd is an industrial inkjet specialist and the official sales and technical support centre for Konica Minolta Inc. products outside of Asia. It offers advice on any aspect of the use of inkjet technology in industrial applications. IIJ provides complete solutions for the successful design and implementation of Konica Minolta's industrial printheads which are renowned for high print quality and reliability.

About Konica Minolta

Konica Minolta, Inc. is a technology company of creative minds that provides innovative solutions to business and society. Konica Minolta is committed to offer an easy path to digital and help customers utilize digital technologies in the most effective way. Konica Minolta has been developing and

Company registration no: 05659246
VAT registration no: 887 7800 62

manufacturing inkjet products, such as inkjet printhead, textile printers and high-value-added inks, with superb performance and enhanced values for industrial applications, by utilizing its proprietary precision processing technologies and material technologies that underlie its products' advantages in saving energy and resources. Giving shape to ideas with breakthrough innovations, Konica Minolta rises to the challenges of creating new value. Learn more at www.konicaminolta.com/inkjethead